

Director's Report

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to present the results of Al Maha Ceramics SAOG for the three months ended on 31st March 2026.

Company's Performance:

Your company has achieved revenue of OMR 2.323 million, which includes revenue of our associate company, Al Hael Ceramics, during the three-month period ended on 31 March 2026, compared to revenue of OMR 2.037 million in the same period last year, reflecting a growth of 14%.

The Company recorded an operating profit of OMR 0.168 million for the three-month period ended 31 March 2026, compared to OMR 0.159 million during the corresponding period of the previous year, reflecting an increase of 5%.

The net profit after tax for the three-month period ended 31 March 2026 stood at OMR 0.115 million, compared to OMR 0.132 million in the same period last year, representing a decline of 13%. This decrease is primarily attributable to higher provisioning on receivables and increased interest expense on lease liabilities following the revision of the lease period.

Future Outlook:

The overall demand for the ceramic industry in the Sultanate of Oman looks encouraging due to geo political situation where the share of cheap imports and flow from European countries has come down drastically. The industry is expected to experience continued cost pressures in the near term due to volatility in energy prices and potential disruptions in regional trade routes, including the Strait of Hormuz, which may impact both raw material supply and distribution channels. However, domestic demand is anticipated to remain stable, supported by ongoing infrastructure development and construction activity within Oman and the wider GCC region. Over the medium to long term, the Company expects improved stability as global supply chains adjust and energy markets normalize. Strategic focus on cost optimization, operational efficiency, and market diversification will be key to sustaining growth and enhancing resilience in a dynamic operating environment. Demand for Porcelain tile is extremely good and thus supporting the running of Al Hael plant (Associate of Al Maha) with upward trend in sales month over month however the continuous flow of raw material is a challenge. We plan to start second line in near future which will add value added products to our kitty.

Corporate Social Responsibility:

The Company has a firm policy of supporting the community and has a policy for contribution. Over the years the company has contributed significantly towards the welfare of the society through various social activities. Under the CSR policy the company mainly emphasizes on healthcare, education and society.

Thanks, and Appreciation:

On behalf of the Board of Directors, I would like to extend my sincere thanks and appreciation to Ministry of Commerce, Industry and Investment promotion, our esteemed shareholders, customers, banking partners, and suppliers for their continued trust and unwavering support to Al Maha. Also, I would also like to express my sincere thanks and appreciation for the dedicated efforts of the management team and all employees.

On behalf of the Board of Directors and employees, I pray to Almighty Allah to bless His Majesty with long life, health and grant him success to pursue the march of goodness and development for the prosperity of Oman and its people.

For & on behalf of the Board of Directors of
Al Maha Ceramics SAOG

Masoud Humaid Malik Al Harthy

Chairman